ECCF Grant Training – Session 2 Participant Packet

Delivering Results: Showing How Yours Is the Organization to Fund

1. Creating a Relevant and Compelling Case for Support

Use the 'Elements of an Effective Case for Support' as your guide.

Your case should:

1. Connect to funder values and priorities.
2. Clearly define the problem.
3. Present a credible solution with measurable outcomes.
4. Establish trust through data, partnerships, and past results.
5. Inspire confidence through clarity and professionalism.

Exercise

Highlight sentences in your current draft that demonstrate shared values, data or measurable outcomes, and credibility statements. Note what to add.

2. Creating a Clear and Credible Budget

Budget Tips:

- Use consistent language between narrative and budget lines.
- Explain how each cost supports an activity.
- Be transparent about assumptions.
- Ensure totals align with the ECCF form.
- Include matching funds or in-kind contributions.

Example: '$2,000 – Program Materials: includes educational handouts and supplies for 150 participants.'

3. Describing Real Partnerships and Collaborations

Why It Matters: Funders value efficiency and shared impact.

Describe partnerships by showing contributions, collaboration method, mutual benefits, and evidence of commitment.

4. Writing a Relevant Contingency Plan

Show readiness and adaptability: outline what happens if funding is delayed or partial, and how outcomes will still be met.

Hands-On Activity

Review your ECCF draft and choose one section to strengthen using today's concepts. Write two action steps to complete in the next week.

Your 3-Week Integration Plan

1. _____
2. _____
3. _____

Takeaway: ECCF Application Quality Checklist

Component	What Reviewers Look For
Case for Support	Aligned with funder priorities; demonstrates need with data; shows capacity
Budget Narrative	Consistent with proposal; realistic; transparent
Partnerships	Authentic, adds value, avoids duplication
Contingency Plan	Demonstrates readiness and adaptability